

VRF Product Benchmarking (Efficiency)

Type	Capacity	York	Daikin	MHI	Toshibha	LG	Samsung	Arcelik
Cooling	8HP	4.15	4.03	4.00	4.15	4.24	4.03	4.24
	10HP	3.62	3.77	3.46	3.78	3.91	3.77	3.91
	12HP	3.39	3.48	3.41	3.51	3.70	3.48	3.70
	14HP	3.26	3.23	3.55	3.48	3.31	3.23	3.31
	16HP	3.20	3.17	3.47	3.28	3.20	3.17	3.20

Type	Capacity	York	Daikin	MHI	Toshibha	LG	Samsung	Arcelik
Heating	8HP	4.35	4.27	4.15	4.52	4.40	4.27	4.40
	10HP	4.08	4.09	3.84	4.20	4.30	4.09	4.30
	12HP	3.85	3.97	3.71	3.68	4.18	3.97	4.18
	14HP	3.85	3.98	3.84	4.02	4.16	3.98	4.16
	16HP	3.73	3.88	3.82	3.52	4.06	3.88	4.06

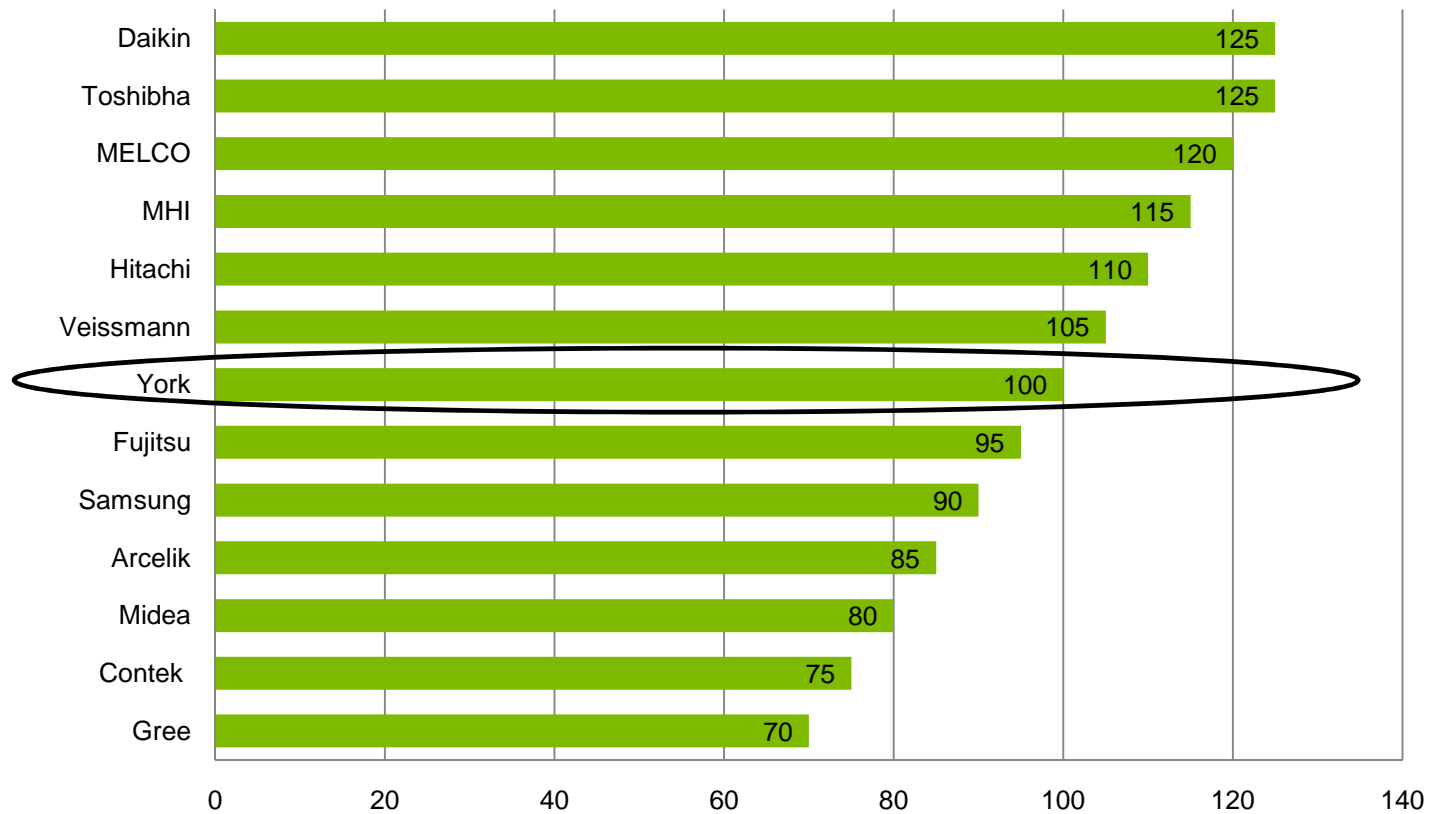
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York Inverter VRF Technical Specification Inline Competitors Offering

Type	Capacity	York	Daikin	MHI	Toshibha	LG	Samsung	Arcelik
Cooling	8HP	100%	97%	96%	100%	102%	97%	102%
	10HP	100%	104%	96%	104%	108%	104%	108%
	12HP	100%	103%	101%	103%	109%	103%	109%
	14HP	100%	99%	109%	107%	101%	99%	101%
	16HP	100%	99%	108%	103%	100%	99%	100%
Type	Capacity	York	Daikin	MHI	Toshibha	LG	Samsung	Arcelik
Heating	8HP	100%	98%	95%	104%	101%	98%	101%
	10HP	100%	100%	94%	109%	102%	95%	105%
	12HP	100%	103%	93%	99%	114%	95%	105%
	14HP	100%	104%	100%	104%	108%	104%	108%
	16HP	100%	104%	98%	92%	115%	95%	105%

VRF Price Positioning



The above pricing is based on the bench marking and represented with base price of 100 for York Inverter VRF system.

Brands Positioning- Price-Quality Matrix

